

I was up at 10:13 p.m., Allen Road traffic humming below and a TTC streetcar clanging somewhere on Bloor, trying to wrestle the final slat into a crib with one hand and a flashlight app in the other. The crib manual might as well have been written in ancient Greek. I cursed softly, thought about the handful of times I almost skipped going into that Baby & Kids Furniture Warehouse Toronto store because I was tired, busy, or convinced I could order the same thing online and save myself the trouble. That almost would have been a mistake.

The weirdest part of the showroom visit

I remember stepping into the warehouse like I was stepping into a thrift shop crossed with IKEA. The lighting was a touch harsh, and there was a smell of new wood and bubble wrap. It was Saturday, raining, and Queen [Babywarehouse nursery collections](#) Street traffic outside was parking-fight chaos. A salesperson with a name tag that read "Maya" approached and asked if we needed help. I said yes, but in the cautious way you say yes when you don't want to sound desperate.

Maya didn't push package deals. She asked where the nursery would be in the condo, if we'd be moving the crib to another room later, and whether we wanted a glider or a rocker. She actually listened. That saved me from buying a nursery set, all matching and very pretty, that would not fit the narrow door to our second bedroom.

Why I hesitated, and why it mattered

I hesitated over two things: size and convertibility. I still don't fully understand all those mattress standard numbers, so I took measurements on my phone, awkwardly holding the tape while rain droplets left fingerprints on the screen. The crib that looked perfect online was an inch too wide for the doorway. You wouldn't know that until you tried to bring it in. Trust me, the idea of calling a delivery guy back is worse than the delivery itself.

Also, everyone says "convertible," but I learned the hard way that convertible can mean different things. Some convert to toddler bed only, others to full-size bed with a separate kit. I wanted something that would last at least until elementary school years without spending extra on adapters.

What I actually did in the store

I did a few simple, almost annoying, things that turned out to be worth it.

- I measured the doorway, the hallway, and the elevator. Twice.
- I tested mattress heights by putting my hand where a newborn's mattress would be, to make sure it's low enough when the baby starts pulling up.
- I asked for the crib's conversion details in writing, and for the model number so I could look up parts later.

Also, I looked beyond cribs. The store had a bright display of nursery sets in Toronto and a rack of dressers & gliders at Toronto's section that I could actually see working in our tiny space. I liked that they offered nursery package deals in Toronto, but I declined because I wanted to mix and match one vintage dresser from Craigslist with a modern crib.

A short, practical list of what I brought home from the store

- Convertible crib with solid slats, not decorative cutouts.
- Mattress with breathable cover, medium firm.
- A simple convertible manual and the model number written down.
- A small drawer dresser that fit the doorway.
- A receipt that itemized delivery and the optional assembly fee.

The negotiation nobody warned me about

The salesperson and I hagglers. It was an odd dance that involved me pretending I was casual and them pretending they weren't. They had a floor model with minor cosmetic wear. I asked if that could be my discount. They checked in the back. They offered free in-building delivery if I bought the crib and mattress together. That small win saved me about 50 to 70 dollars, which felt like a lot at 2 p.m. In the cold drizzle on Dupont.

I learned to ask, and then ask again. I also learned that some [Babywarehouse](#) "trusted baby furniture store in Toronto" claims are just stickers. Check reviews, but take them with a pinch of salt. Some stores have great assembly services, others charge extra for stairs. Ask whether the delivery people will bring it into the room or leave it at the door. That matters when you live on the third floor with no elevator.

The part where I felt stupid, but changed course



I bought the mattress too soft at first. I didn't want to spend more, and I thought soft equals comfy. Then I read more, called a nurse friend, and realized firmness is safer. I drove back the next day, paid a little more, and exchanged it. I felt silly, but I'm glad I reversed that call.

Why I went local instead of ordering online

Online prices were tempting. The big box stores had slick photos and reviews. But for cribs, I wanted to touch the finish, check the slat spacing, and be sure the screws sat flush. In the warehouse I could see how a dresser drawer handled weight and how a glider's cushion felt. I also liked knowing the place where I'd go if I needed a replacement screw or a missing bolt. That mattered.

Two small comparisons that helped me decide

- Floor demo crib: scratched corner, cheaper, free in-unit delivery. Felt sturdy. Manual looked straightforward.
- Brand-new boxed crib: perfect finish, slightly more expensive, delivery to lobby only. Needed extra for in-room setup.

Final damage to my wallet

The crib and mattress combo wound up costing about 720 dollars with delivery, assembly, and tax. The dresser was another 260. Add a glider later for 350. It adds up. But it felt reasonable, and I could point to the crib standing in the corner at 10:13 p.m. As proof I had made better choices this time.

A closing thought while tightening the last bolt

As I tightened the last bolt, the streetcar noise faded and the hallway clock chimed 11. The crib looked like a crib finally should. I still don't fully understand every warranty nuance, and I probably missed a discount code somewhere. But I avoided the big mistakes: wrong size, wrong mattress firmness, and a delivery that left the crib at the lobby. If you're shopping for cribs in Toronto, go see them, measure everything, ask for the model number, and don't be afraid to walk back the next day if something feels off. You might save money, and you will definitely sleep better knowing the thing you're building is actually going to fit through your door.

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